

**SDC Logframe Structure: HORTI-SEMPRE PHASE 2 (2017-2020)**

**Note:** For supporting info click the ⓘ icon. Make sure the ⏏ - button in the command list is turned ON.

Hierarchy of objectives Strategy of Intervention ⓘ	Key Indicators ⓘ	Data Sources Means of Verification ⓘ	Assumptions and Risks (external factors)
<b>Impact (Overall Goal) ⓘ</b>	<b>Impact Indicators ⓘ</b>	<b>Data Sources Means of Verification</b>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>The political situation in Mozambique is stable through the project lifetime</li> <li>Economic growth in Northern Mozambique continues thanks to large-scale investments</li> </ul>
Increase in annual net income for horticultural smallholders in the Nacala Corridor in Northern Mozambique	<ul style="list-style-type: none"> <li># of benefitting smallholders</li> <li>% increase in annual sales per smallholder</li> <li>% increase in annual net income per smallholder in USD/year (<i>target group and gender disaggregated</i>)</li> <li>Total additional net income generated in USD/year</li> </ul>	<ul style="list-style-type: none"> <li>Smallholders surveys (Baseline and Impact Assessments)</li> </ul>	
<b>Outcomes ⓘ</b>	<b>Outcome Indicators ⓘ</b>	<b>Data Sources Means of Verification</b>	<b>External Factors (Assumptions &amp; Risks) ⓘ</b>
<b>Outcome 1 (Inputs &amp; Practices)</b> Productivity of horticultural smallholders in the Nacala Corridor in Northern Mozambique is increased	<ul style="list-style-type: none"> <li>Δ in productivity in t/ha/year</li> </ul>	<ul style="list-style-type: none"> <li>Smallholders surveys</li> <li>Beneficiary database</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>New/improved seeds perform better than traditional varieties under the same conditions</li> <li>Other inputs and practices are applied correctly by the smallholders</li> </ul> <u>Risks:</u> <ul style="list-style-type: none"> <li>Unstable climatic conditions (e.g. erratic rainfall, drought) negatively influence productivity</li> <li>Pest and Diseases decimating smallholders production</li> <li>Competition for labour results in smallholders neglecting their fields for paid work</li> </ul>
<b>Outcome 2 (Irrigation)</b> Horticultural smallholders in the Nacala Corridor in Northern Mozambique increased their area under irrigation	<ul style="list-style-type: none"> <li>Δ in area (ha) under irrigation</li> </ul>	<ul style="list-style-type: none"> <li>Smallholders surveys</li> <li>Beneficiary database</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>Labour available to irrigate the additional area</li> <li>Working capital available to cultivate the additional area</li> </ul> <u>Risks:</u> <ul style="list-style-type: none"> <li>Limited water sources available due to erratic climatic conditions (e.g. droughts)</li> </ul>
<b>Outcome 3 (Sector Competitiveness)</b> Market responsiveness and competitiveness of the horticultural sector in Northern Mozambique is increased	<ul style="list-style-type: none"> <li>Δ in local production traded in t/year</li> </ul>	<ul style="list-style-type: none"> <li>RESTA wholesale market data</li> </ul>	<u>Risks:</u> Local production not competitive to imports in terms of price and aggregated volumes
<b>Outputs (per outcome) and costs ⓘ</b>	<b>Output Indicators ⓘ</b>		

Hierarchy of objectives Strategy of Intervention ①		Key Indicators ①	Data Sources Means of Verification ①	Assumptions and Risks (external factors)
<b>For outcome1:</b>				
Output 1.1	New/improved seeds are imported, made available, promoted by the private sector and accessed by horticultural smallholders  → Tropicalized varieties increase smallholder adaptation capacities to cope with erratic rains and higher temperatures	<ul style="list-style-type: none"> <li>• # of inputs providers stocking new/improved seeds</li> <li>• Volumes of new/improved seeds sold per year (kg seeds/year)</li> <li>• # of smallholders accessing new/improved seeds</li> <li>• Smallholders repurchasing rate in %</li> </ul>	<ul style="list-style-type: none"> <li>• Input providers sales lists</li> <li>• Smallholders surveys</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Private sector players are available with critical mass of purchasing power to buy new/improved inputs</li> <li>• Horticultural smallholders have resources available and are willing to invest in new/improved inputs</li> </ul> <u>Risks:</u> <ul style="list-style-type: none"> <li>• Weak Mozambican currency increases import prices for inputs</li> <li>• Market distortion by government through dissemination of free seeds</li> </ul>
Output 1.2	Local seed producers make domestic horticulture quality seeds available to the private sector to be accessed by horticultural smallholders	<ul style="list-style-type: none"> <li>• # of domestic seed producers</li> <li>• Kg/year of domestic seeds produced</li> <li>• Market share of domestic quality seeds in %</li> </ul>	<ul style="list-style-type: none"> <li>• Data from seeds reproducers on production volumes</li> <li>• Seed market analysis on market share</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Seed market continues to grow guaranteeing economies of scale for domestic seed reproducers</li> <li>• Supportive government regulations facilitating seed certification process</li> </ul> <u>Risks:</u> <ul style="list-style-type: none"> <li>• Unstable exchange rate makes domestic production uncompetitive (in case of appreciation) or increases import prices for quality packaging (in case depreciation)</li> </ul>
Output 1.3	Innovative technologies in horticultural production are transferred from business to business (B2B) and adopted by the private sector providing new/improved inputs to smallholders  → New technologies include protected cultivation (mini-tunnels/greenhouses) that increases smallholder adaptation capacities to cope with erratic rains and higher temperatures	<ul style="list-style-type: none"> <li>• # of business adopting new technologies</li> <li>• # of smallholders benefiting from new technologies</li> </ul>	<ul style="list-style-type: none"> <li>• Project internal activity monitoring in regular progress reports</li> <li>• Business surveys</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Funding available to private sector to invest in new technologies</li> <li>• Horticultural market continues to grow guaranteeing economies of scale for investing businesses</li> </ul>
Output 1.4	Basic, low-investment good agricultural practices (GAP) are disseminated through trained staff of private	<ul style="list-style-type: none"> <li>• # of Crop Days organized</li> <li>• # of companies and public institutions with staff trained</li> <li>• # of smallholders reached with dissemination activities</li> </ul>	<ul style="list-style-type: none"> <li>• Project internal activity monitoring in regular progress reports</li> <li>• Smallholders surveys</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Smallholders are open to innovate</li> <li>• Private and public sector have human and financial resources available</li> </ul>

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	<p>companies and public institutions and applied by horticultural smallholders</p> <p>→ Basic GAPs address various hazards including floods and erratic rains (e.g. high beds), higher temperatures (e.g. soil coverage), land/soil degradation (no tillage, inter-cropping), pest and diseases (spacing, tomato staking)</p>	<ul style="list-style-type: none"> <li>• Adoption rate of practices in %</li> </ul>		<p><u>Risks:</u></p> <ul style="list-style-type: none"> <li>• Smallholder fatigue</li> </ul>
<p>Costs of outputs for outcome 1:                      In case of joint projects: 1) amount of SDC contribution:                      2) in % of total cost:                      3) Total cost:</p>				
<b>For outcome 2:</b>				
Output 2.1	<p>Community-based irrigation solutions are made available by private, public or community players and adopted by horticultural smallholders</p> <p>→ Construction of flood-proof underground dams reduce vulnerability to floods and provide and increase resilience against higher temperature with irrigation water available throughout the year</p>	<ul style="list-style-type: none"> <li>• # of community-based irrigation solutions introduced</li> <li>• # of smallholders benefitting from community-based irrigation solution</li> </ul>	<ul style="list-style-type: none"> <li>• Project internal activity monitoring in regular progress reports</li> <li>• Smallholders surveys</li> </ul>	<p><u>Assumptions:</u></p> <ul style="list-style-type: none"> <li>• Hydrological conditions suitable for irrigation solutions</li> <li>• Smallholders willing to provide labour (e.g. in case of small dams)</li> <li>• Conducive framework of irrigation regulations</li> </ul> <p><u>Risks:</u></p> <ul style="list-style-type: none"> <li>• No critical mass of smallholders located in hydrological suitable areas</li> </ul>
Output 2.2	<p>Awareness is raised on affordable irrigation solutions among relevant stakeholders in Northern Mozambique</p>	<ul style="list-style-type: none"> <li>• Outreach awareness raising activities (<i>indicator to be specified based on activities</i>)</li> </ul>	<ul style="list-style-type: none"> <li>• Documentation on awareness raising events, seminars, meetings, etc.</li> </ul>	<p><u>Risks:</u></p> <ul style="list-style-type: none"> <li>• Lack of stakeholder interest in events as large-scale solutions (e.g. dams) preferred</li> </ul>
Output 2.3	<p>Affordable farm-based irrigation systems are made available by the private sector and accessed by horticultural smallholders</p> <p>→ Hydroponic and/or Drip-irrigation in mini-tunnels increases smallholder</p>	<ul style="list-style-type: none"> <li>• # of farm-based irrigation systems introduced</li> <li>• # of smallholders adopting at least one farm-based irrigation system</li> </ul>	<ul style="list-style-type: none"> <li>• Project internal activity monitoring in regular progress reports</li> <li>• Smallholders surveys</li> </ul>	<p><u>Assumptions:</u></p> <ul style="list-style-type: none"> <li>• Smallholders willing to test and adopt farm-based irrigation systems</li> </ul> <p><u>Risks:</u></p> <ul style="list-style-type: none"> <li>• Limited capacity to invest of beneficiaries</li> </ul>

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	adaptation to higher temperatures (lack of water)			
Costs of outputs for outcome 2: In case of joint projects: 1) amount of SDC contribution: 2) in % of total cost: 3) Total cost:				
<b>For outcome 3:</b>				
Output 3.1	Market Linkages of horticultural smallholders, buyers, consolidators and logistic operators are improved and utilized	<ul style="list-style-type: none"> <li>• # of linking events (crop days, horticultural fairs, etc.)</li> <li>• # of traders participating</li> <li>• Aggregated volumes sold in new production clusters</li> </ul>	<ul style="list-style-type: none"> <li>• Event documentation</li> <li>• Project internal activity monitoring in regular progress reports</li> <li>• Surveys with buyers and smallholders in clusters</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Market <u>players</u> willing to participate in linking activities</li> </ul> <u>Risks:</u> <ul style="list-style-type: none"> <li>• Buyers lack of interest to improve market linkages due to high logistic efforts</li> </ul>
Output 3.2	New/improved post-harvest practices introduced and applied by consolidators/buyers/logistic operators absorbing higher volumes of production from smallholders  → Improve packaging solutions (mesh net bags for onion, plastic boxes for tomato, maxi-bags for beans) reduce post-harvest losses during heat waves	<ul style="list-style-type: none"> <li>• # of post-harvest practices introduced and applied</li> <li>• # of smallholders benefitting from post-harvest practices</li> <li>• Annual volumes (t/year) of processed horticulture products sold</li> </ul>	<ul style="list-style-type: none"> <li>• Project internal activity monitoring in regular progress reports</li> <li>• Sales data from processors</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Demand for processed horticultural products is further increasing</li> <li>• Local produce is competitive in price and volumes with processed imports from South Africa</li> </ul> <u>Risks:</u> <ul style="list-style-type: none"> <li>• Buyers/consolidators/logistic operators not willing to innovate and invest</li> </ul>
Output 3.3	Market intelligence on horticultural sector in Northern Mozambique obtained, disseminated and used by relevant stakeholders to improve sector competitiveness	<ul style="list-style-type: none"> <li>• # of reports on horticultural market published</li> <li>• # of events to disseminate market intelligence</li> <li>• Use of market intelligence by stakeholders</li> </ul>	<ul style="list-style-type: none"> <li>• Reports</li> <li>• Event documentation</li> <li>• Interviews with relevant stakeholders on use of market intelligence</li> </ul>	<u>Assumptions:</u> <ul style="list-style-type: none"> <li>• Market players are willing to provide relevant market data</li> <li>• The published market intelligence is considered credible by stakeholders</li> <li>• Public and Private sector is interested in data</li> </ul>
Costs of outputs for outcome 3: In case of joint projects: 1) amount of SDC contribution: 2) in % of total cost 3) Total cost:				